15 June 2017

Sunway Berhad

Shaping a Sustainable Future

By Adrian Ng I adrian.ng@kenanga.com.my; Sarah Lim I sarahlim@kenanga.com.my

We came back from SUNWAY's briefing yesterday feeling positive with its long-term plan in expanding its medical division coupled with its move to reward shareholders with the announcement of a bonus issue (4 for 3) and free warrants (3 for 10) exercise. While we maintain MARKET PERFORM due to its unexciting sales trajectory, we raised on our SoP-driven Cum/Ex-TP to RM3.87/RM1.66 after factoring in the medical division.

Reward time! Yesterday, we attended an analysts' briefing chaired by Tan Sri Dato' Seri Dr. Jeffrey Cheah in relation to its proposed bonus issue (4 bonus for every 3 shares) and free warrants (3 warrants for every 10 shares) to reward shareholders, and also the objective behind their reclassification move into trading/services from its previous classification as a property company.

Growing its medical team. The main highlight of the briefing is SUNWAY's aspiration to be one of the top leading medical service providers in the region which justifies their reclassification move into trading/service sector. In order to grow its medical division, they budgeted for a 5-year CAPEX plan of RM1.0b for the expansion of its hospitals across the country. In the immediate term, we would be expecting SunMed Phase 3 with a capacity of 250 beds to be operational by year-end, while its medical building in Sunway Velocity with a capacity of 240 beds to be ready by end of 2018.

Sustainable development. We laud management's move in the reclassification which shows their determination and focus in the trading/service sector, especially in the healthcare business where management are already promoting medical tourism aggressively as a cheaper alternative to our neighbouring country i.e. Singapore but at the similar medical care standards. We believe that growing their medical division would provide them a sustainable income stream in the future, which would further mitigate their risk in the property and construction business which are highly cyclical. Furthermore, it is a business less prone to disruption as patients still required to seek medical treatment in hospital, especially chronic diseases unlike shopping malls, which runs the risk of declining footfalls due to online disruption.

Outlook. We remain confident with SUNWAY's ability in delivering a sturdy performance for the year premised on its strong unbilled sales of RM1.4b with 2-year visibility, a robust outstanding order book of RM4.6b that provides 2-3 year visibility and other divisions that has been generating decent growth over the years. However, we are keeping a close track on its sales underpinned by its RM2.0b new launches in 2H17, as its 1Q17 sales of RM142.0m are still below our and management's target of RM1.1b. In five years' time, we expect management to consider the option of spinning off its medical division.

Earnings unchanged. Post briefing, there are no changes to our FY17-18E core earnings.

MARKET PERFORM. While we are maintaining our MARKET PERFORM call on SUNWAY due to its unexciting sales trajectory, we raised our SoP-driven Cum/Ex-TP to RM3.87/RM1.66 (previously, Cum/Ex-TP: RM3.50/RM1.50) after factoring in its medical division after obtaining better clarity from management on its medical business direction and contribution.

Downside risks include: Weaker-than-expected property sales and construction replenishment, higher-than-expected sales and admin costs, negative real estate policies, and tighter lending environment.

MARKET PERFORM ↔

Cum/Ex-Price: RM3.73/RM1.60

Cum/Ex-Target Price: RM3.87/RM1.66

Share Price Performance 3.90 5.80 3.70 3.60 3.50 3.30 3.20 3.10 5.00 2.90 2.80

KLCI 1,792.35 YTD KLCI chg 9.2% YTD stock price chg 24.3%

Stock Information

Shariah Compliant	Yes
Bloomberg Ticker	SWB MK Equity
Market Cap (RM m)	7,599.6
Issued shares	2,037.4
52-week range (H)	3.73
52-week range (L)	2.84
3-mth avg daily vol:	2,589,686
Free Float	33%
Beta	0.5

Major Shareholders

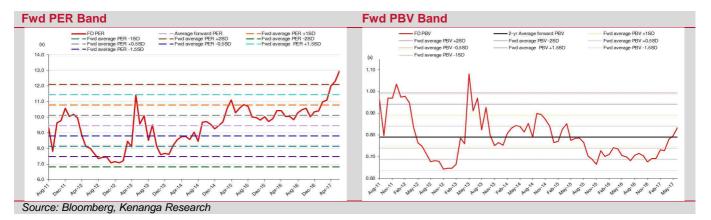
Sungei Way Corporation S/B	56.7%
Employees Provident Fund Board	5.7%
Fook Ling Cheah	4.6%

Summary Earnings Table

FYE Dec (RM m)	2016A	2017E	2018E
Turnover	4,725.9	5,262.3	5,583.7
EBIT	726.9	728.4	771.9
PBT	859.0	796.8	845.3
Net Profit (NP)	585.9	521.7	542.6
Core net profit	541.6	521.7	542.6
Consensus (NP)	n.a.	561.6	599.3
Earnings Revision	n.a.	n.a.	n.a.
Core Basic EPS	26.3	25.3	26.3
Core EPS growth (%)	-20%	-11%	4%
DPS (sen)	12.1	8.9	9.2
Basic PER (x)	14.2	14.8	14.2
BVPS (RM)	3.61	3.78	3.95
Net Gearing (x)	0.5	0.4	0.4
Dividend Yield (%)	3.3%	2.4%	2.5%

	Stake	Value @ Stake	PER	Discount	Value	Assumptions
		RM'm	(x)	(%)	RM'm	
		RM'm	(x)	(%)	RM'm	
Property Development & Investment	100%	6623.0	n.a	0%	6,623	(i) Property Dev: DCF of Future Profits @ 11% WACC, 18% net margin with an applied property RNAV discount of 55% (ii) Property Inv: Zero surplus on Book Value
Sunway Reit	35%	1834.2	n.a	0%	1,834	SUNREIT TP RM1.80
Construction	56%	1438.5	16.0	0%	1,438	16x FY18E PER- Inline with Big-Cap peers range of 16-18x.
Quarry & Buildings Mat	100%	158.4	8.0	0%	158	8x FY18E PER
Trading & manufacturing	100%	288.4	8.0	0%	288	8x FY18E PER
Healthcare	100%	1334.3	27.0	0%	1,334	27x FY18E PER inline with KPJ
Group Shareholders Funds						
Total SOP		11,677			8,034	
Adjustment for Dilution					1156	
FD SOP					2.32	
Implied SOP discount					28%	
Ex-all TP (RM)					1.66	
FD no. of shares ('m)					5539	

Source: Kenanga Research



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Income Statement						Financial Data & R	atios				
FY Dec (RM m)	2014A	2015A	2016E	2017E	2018E	FY Dec (RM m)	2014A	2015A	2016E	2017E	2018E
Revenue	4,558	4,448	4,726	5,262	5,584	Growth (%)					
EBITDA	989	1,022	841	880	934	Revenue	-	-2%	6%	11%	6%
Depreciation	-118	-117	-114	-151	-162	EBITDA	-	3%	-18%	5%	6%
EBIT	872	904	727	728	772	EBIT	-	4%	-20%	0%	6%
Interest Expense	273	54	196	0	0	Pre-tax Income	-	-3%	-8%	-7%	6%
Investing	-30	-38	-60	-30	-31	Net Income	-	0%	-20%	-11%	4%
Associate/JCE	0	0	192	98	105	Core Net Profit	-	2%	-9%	-4%	4%
Exceptionals/FV	152	138	44	0	0						
PBT	960	930	859	797	845	Profitability (%)					
Taxation	-149	-131	-140	-199	-211	EBITDA Margin	22%	23%	18%	17%	17%
Minority Interest	-78	-67	-133	-76	-91	Operating Margin	19%	20%	15%	14%	14%
Net Profit	734	732	586	522	543	PBT Margin	21%	21%	18%	15%	15%
Core Net Profit	583	594	542	522	543	Core Net Margin	13%	13%	11%	10%	10%
						Effective Tax Rate	15%	14%	16%	25%	25%
Balance Sheet						ROA	5%	4%	3%	3%	3%
FY Dec (RM m)	2014A	2015A	2016E	2017E	2018E	ROE	10%	9%	7%	7%	7%
PPE	3,892	5,262	5,858	6,085	6,424						
Intangible Assets	0	0	312	312	312						
Other FA	2,983	3,999	3,510	3,510	3,510						
Inventories	2,098	1,671	662	863	984	DuPont Analysis					
Receivables	1,185	1,541	2,828	3,014	3,125	Net margin (%)	13%	13%	11%	10%	10%
Other CA	1,052	2,044	1,601	1,601	1,601	Assets T/O (x)	0.4	0.3	0.3	0.3	0.3
Cash	1,648	1,483	4,060	4,017	3,984	Leverage fac. (x)	2.2	2.4	2.5	2.5	2.4
Total Assets	12,857	16,001	18,831	19,402	19,940	ROE (%)	10%	9%	7%	7%	7%
Payables	1,276	1,287	2,708	2,864	2,957						
ST Borrowings	2,133	3,071	4,831	4,831	4,831	Leverage					
Other ST Liability	867	1,206	44	44	44	Debt/Asset (x)	0.4	0.5	0.4	0.4	0.4
LT Borrowings	1,652	2,818	2,591	2,591	2,591	Debt/Equity (x)	0.9	1.1	1.1	1.0	1.0
Other LT Liability	606	405	438	438	438	Net Debt/(Cash)	-2,137	-4,406	-3,361	-3,404	-3,437
Minorities Int.	387	651	764	839	931	Net Debt/Eq. (x)	0.4	0.7	0.5	0.4	0.4
Net Assets	5,936	6,563	7,456	7,795	8,148						
						Valuations					
Share Capital	4,373	4,572	5,182	5,182	5,182	Core EPS (sen)	28.2	28.8	26.3	25.3	26.3
Reserves	1,564	1,991	2,274	2,613	2,966	DPS (sen)	9.2	32.0	12.1	8.9	9.2
Total Equity	5,936	6,563	7,456	7,795	8,148	Core PER (x)	13.2	12.9	14.2	14.8	14.2
						Net Div. Yield (%)	2.5%	8.6%	3.3%	2.4%	2.5%
						BVPS	2.9	3.2	3.6	3.8	3.9
Cashflow Stateme						P/B (x)	1.3	1.2	1.0	1.0	0.9
FY Dec (RM m)	2014A	2015A	2016E	2017E	2018E						
Operating CF	-1,047	1,036	1,297	548	689						
Investing CF	-886	-2,088	-532	-379	-500						
Financing CF	669	1,228	2,602	-213	-221						
Net Chg in Cash	-1,264	176	3,367	-43	-32						
Free Cash Flow	-1,615	-103	716	369	400						
Source: Kenanga R	esearch										

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eer Comparison NAME	Price Mkt (14/6/17) Cap				PER (x)		Est. NDiv. Yld.	Hist. ROE	Fwd ROE	Fwd P/BV	Ne	t Profit (RN	lm)	FY17/18 NP Growth	FY18/19 NP Growth	Target Price	Rating
	(RM)	(RMm)	FY16/17	FY17/18	FY18/19	(%)	(%)	(%)	(x)	FY16/17	FY17/18	FY18/19	(%)	(%)	(RM)		
DEVELOPERS UNDER COVERAGE																	
IOI PROPERTIES GROUP BHD*	2.12	11,673	18.0	14.6	14.5	3.4%	4.1%	4.2%	0.62	648.5	800.2	803.6	23.4%	0.4%	2.30	OUTPERFORM	
S P SETIA BHD*	3.82	10,906	13.5	14.3	17.6	4.9%	9.7%	8.0%	1.31	808.0	761.3	620.6	-5.8%	-18.5%	3.86	OUTPERFORM	
UEM SUNRISE BHD*	1.27	5,763	39.1	24.7	35.7	0.0%	2.2%	3.4%	0.90	147.3	233.5	161.3	58.5%	-30.9%	1.45	OUTPERFORM	
SUNWAY BHD*^	1.60	7,600	14.0	14.6	14.0	2.7%	7.3%	6.7%	0.85	541.6	521.7	542.6	-3.7%	4.0%	1.66	MARKET PERFO	
MAH SING GROUP BHD^	1.58	3,807	11.0	11.2	11.6	4.1%	10.1%	10.0%	1.10	346.8	338.9	327.5	-2.3%	-3.4%	1.67	OUTPERFORM	
ECO WORLD DEVELOPMENT GROUP BHD	1.62	4,770	36.9	42.3	19.2	0.0%	3.7%	4.4%	1.26	129.3	112.9	248.8	-12.7%	120.4%	1.72	OUTPERFORM	
UOA DEVELOPMENT BHD*	2.53	4,127	11.0	10.9	10.5	5.9%	19.4%	9.8%	1.05	373.9	379.2	391.4	1.4%	3.2%	2.63	MARKET PERFO	
MALAYSIAN RESOURCES CORP BHD#	1.22	3,135	12.8	41.2	32.3	0.2%	8.6%	2.4%	2.76	244.1	76.0	97.2	-69%	27.9%	1.32	MARKET PERFO	
KSL HOLDINGS BHD	1.26	1,297	6.3	7.5	7.3	0.0%	8.8%	6.9%	0.48	204.6	173.7	177.1	-15.1%	2.0%	1.30	MARKET PERFO	
MATRIX CONCEPTS HOLDINGS BHD	2.78	1,616	8.6	7.2	6.8	5.3%	31.8%	22.7%	1.46	188.0	224.0	238.0	19.1%	6.3%	2.65	MARKET PERFO	
SUNSURIA BERHAD	1.36	1,086	29.6	11.1	6.9	2.3%	6.9%	13.3%	1.37	36.7	98.0	157.0	167.2%	60.1%	1.61	OUTPERFORM	
CRESCENDO CORPORATION BHD*	1.69	384	13.3	11.4	11.1	2.8%	2.2%	8.0%	0.50	28.9	33.6	34.6	16.4%	3.0%	1.70	MARKET PERFO	
HUA YANG BHD	1.07	377	6.2	6.1	5.2	1.7%	21.9%	12.2%	0.58	61.0	62.0	72.0	1.6%	16.1%	1.24	MARKET PERFO	
A&M REALTY BHD	1.58	577	28.7	21.6	16.7	0.0%	3.3%	4.2%	0.88	20.1	26.7	34.6	33.2%	29.5%	3.00	OUTPERFORM	
MAGNA PRIMA BHD	1.52	505	64.0	77.7	45.9	0.4%	7.4%	1.1%	1.25	7.9	6.5	11.0	-17.7%	69.2%	1.60	MARKET PERFO	
CONSENSUS NUMBERS																	
IGB CORPORATION BHD	2.90	3,871	13.0	12.6	16.1	3.1%	6.7%	6.4%	0.78	298.0	307.0	240.3	3.0%	-21.7%	3.00	NEUTRAL	
GLOMAC BHD	0.69	495	6.1	11.0	5.9	5.4%	12.7%	7.8%	0.50	80.9	44.8	84.6	-44.6%	88.7%	0.74	SELL	
PARAMOUNT CORP BHD	1.82	772	10.3	9.6	9.1	4.9%	8.0%	8.3%	0.79	75.0	80.6	84.9	7.5%	5.3%	2.24	BUY	
TAMBUN INDAH LAND BHD	1.45	628	5.6	6.8	7.3	6.1%	21.5%	14.0%	1.05	112.2	92.3	86.6	-17.8%	-6.1%	1.58	NEUTRAL	
LBS BINA GROUP BHD	2.04	1,366	16.0	12.3	9.6	4.7%	8.4%	9.1%	1.09	85.3	111.2	142.0	30.4%	27.7%	2.30	BUY	
* Core NP and Core PER																	
^ Last price and TP is Ex-rights and Ex-l	Bonus.																
# MRCB's prices are of ex-rights																	



Source: Kenanga Research

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Stock Ratings are defined as follows:

Stock Recommendations

OUTPERFORM : A particular stock's Expected Total Return is MORE than 10%

MARKET PERFORM : A particular stock's Expected Total Return is WITHIN the range of -5% to 10%

UNDERPERFORM : A particular stock's Expected Total Return is LESS than -5%

Sector Recommendations***

OVERWEIGHT : A particular sector's Expected Total Return is MORE than 10%

NEUTRAL : A particular sector's Expected Total Return is WITHIN the range of -5% to 10%

UNDERWEIGHT : A particular sector's Expected Total Return is LESS than -5%

***Sector recommendations are defined based on market capitalisation weighted average expected total return for stocks under our coverage.

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Level 12, Kenanga Tower, 237, Jalan Tun Razak, 50400 Kuala Lumpur, Malaysia Telephone: (603) 2172 0880 Website: www.kenanga.com.my Email: research@kenanga.com.my

Chan Ken Yew Head of Research

